

This document has been designed to provide step by step guidance on how to sign up as a Veeam partner through rhipe. The below steps assume you are already a rhipe partner. If you are not yet a rhipe partner, please sign up for free at <https://www.rhipe.com/customer-sign-up/> and select the Veeam program upon sign-up. Our Program Operations team will assist in your on-boarding.

Once you are a rhipe partner, now you are ready to sign up as a Veeam ProPartner. The Veeam ProPartner Program is designed to help you take advantage of opportunities presented by the needs of the Always-On Enterprise to grow your business quicker and make it more profitable. Use Veeam in your own hosting environment or to your customers to assist with migration, cloud and on-premise backup and disaster recovery-as-a-service.

- 1) To sign up as a Veeam ProPartner account, go to the link: <http://www.propartner.veeam.com/>
- 2) Under Sign in, click on the button "Apply right now".

## The Veeam ProPartner Portal

### Welcome to the Veeam ProPartner Program

Welcome to the Veeam ProPartner Portal and thanks for your continued support!

The Veeam ProPartner Program is designed to help you create new opportunities to grow your business quicker and more profitably. It provides:

- Access to the Veeam ProPartner Portal
- Special promotions and additional discount
- Sales and Marketing Tools
- Training and enablement
- Continuous sales, technical and informational support

Our goal is to be your #1 ISV and to provide a world-class partner program uniquely suited to help facilitate your success.

### Sign in

 Keep me signed in[Forgot your password?](#)

- 3) Search for your company's name and click on the "Find Company" button.



Your success is our mission



### ProPartner Portal Application Form

Search for your company

Company name

- 4) If your company is already on the registry:
  - a. Select your company and then select the "Continue" button.

Company name

Please select your company from the list. If you can't find your company, apply to become a Veeam ProPartner.  
 Note: This application must be submitted by an authorized employee. If your company is already registered, a duplicate will be rejected.

Company name	Country/State	Partnership type
rhipe	Australia, Victoria	Aggregator, Distributor, Service Provider
Rhipe Singapore Pte Ltd	Singapore	Distributor
rhipe Technology (Thailand) Co Ltd.	Thailand	Distributor

- b. Fill in the details and scroll down. Click on the "Apply" button.

### ProPartner Portal Application Form

**User information**

First name \*

Last name \*

E-mail \*

Phone \*

Role in the company \*

Job title \*

**Workplace location**

Country \*

State \ Province

City \*

Address \*

Zip/Postal code \*

- 5) If your company is not on the list:
  - a. Fill in the details on the ProPartner Portal Application Form here: <https://propartner.veeam.com/registration#/company-details>
  - b. Under the type of partnership in company details, select appropriate box (likely the below to become a Veeam Cloud and Service Provider (VCSP) partner.
  - c. Complete the Business details and User application and Click Next

**Type of partnership**

Type of partnership desired \*  Distributor

Aggregator

Service Providers: including Hosting, Managed Service and Cloud Service Providers

Reseller

System Integrator/Consultant

Alliance Partner

Back to company selection
Next

- 6) Please allow 3 business days for Veeam to revert.

Thank you for your interest in the Veeam ProPartner Program.

Your application has been submitted successfully and will be reviewed by your regional account team.

**Please note:** Access to the portal is granted only after your application is approved which may take up to 3 business days. Once your application is confirmed, you will receive an email with your login credentials. If you have any questions regarding the registration process or about the ProPartner Program, please email us at [propartner@veeam.com](mailto:propartner@veeam.com).

Looking for something to read while you wait? Visit us at [www.veeam.com](http://www.veeam.com) for more information on our partner program, products, solutions, sales and technical resources and more!

- 7) To complete your Veeam on-boarding with rhipe, please
  - Sign and return the Veeam Addendum which will be sent to you via DocuSign
  - Complete the Veeam license request form

Your agreement will not be activated by Veeam unless you are ready to be issued production licenses.

- 8) Once these documents have been returned,
  - Your Addendum will be countersigned by rhipe
  - Your license request form will be sent to Veeam for processing
- 9) Once your licenses have been provisioned, they will be emailed directly to you. rhipe will also email you confirmation of your agreement which will include your reporting start date.

If you have any issues with the signup, kindly email [program.operations@rhipe.com](mailto:program.operations@rhipe.com).

You can also speak to your rhipe Account Manager regarding any questions.

For an introduction to Veeam licensing session, kindly talk to your Account Manager to book an appointment with [Nick.tan@rhipe.com](mailto:Nick.tan@rhipe.com).